

**BOB ERDMANN'S FOREIGN RIGHTS ARTICLES**

*The Following Articles Are Available From Bob Erdmann Free*

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- *TOP 10 QUESTIONS TO ASK BEFORE SIGNING A FOREIGN RIGHTS CONTRACT*
- *WHAT IS THE MARKET FOR FOREIGN RIGHTS SALES FOR YOUR BOOK?*
- *A DIFFERENT KIND OF FOREIGN RIGHTS OFFER*
- *FOREIGN RIGHTS F-A-Q*
- *MORE FOREIGN RIGHTS F-A-Q*
- *PATIENCE REWARDED, PATIENCE TESTED*
- *IMPORTANT ELEMENTS TO INCLUDE*
- *IN A FOREIGN RIGHTS CONTRACT*
- *THREE NOT SO OBVIOUS (BUT GOOD) REASONS*
- *TO CONSIDER FOREIGN RIGHTS*
- *EVALUATING A BONA FIDE OFFER FROM A FOREIGN PUBLISHER*
- *HANDLING AN INQUIRY FROM A FOREIGN PUBLISHER*
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